

Pop Swagz Increased Sales with the Ad Factory & Content Marketing

About Pop Swagz

Pop Swagz is a successful online subscription box that provides its customers with a variety of gently-used vintage trinkets, toys and apparel.

While the contents of a typical box are valued at \$65 or more, a monthly subscription only costs \$22.

As subscription boxes became a more competitive space, Pop Swagz sought to amplify its online visibility. It reached out to Ad Factory.

"Ad Factory has been one of the most effective ways of bringing first-time visitors to the site compared to any other medium we've tried. Ad Factory has been invaluable to our growth and continued success!"

Emily Nakano
VP of E-Commerce, Pop Swagz

Growth & Impact



Over 98 million
impressions in 3 months



130% increase
in traffic in April alone



18% growth
in email subscriptions

Pop Swagz Increased Sales with the Ad Factory & Content Marketing

Story Draws in Undiscovered Customers

A Unique Digital Storytelling Strategy

Pop Swagz chose to weave traditional storytelling techniques into their content and even went so far as to create "chapters" as a way to reach their audience and offer products for consideration. Each chapter appealed to a highly-specified target audience, and suggested there were many parts to the overall story that was Pop Swagz.

These stories were crafted to match the brand's existing voice, and serve as the essence behind Pop Swagz' content marketing strategy to engage potential customers.

Results that Speak Volumes

With a single campaign, Pop Swagz saw the following results:

- 98 million impressions
- 130% increase in organic social media traffic
- 18% growth in email subscriptions
- 27% increase to quarterly revenue

"Before Ad Factory, getting people on our website as a first-time visitor who would actually engage was a head-scratching challenge."

Emily Nakano, VP of E-Commerce, Pop Swagz

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Siddappa N.Byrareddy



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Digital Internationalisation of Firms Marzanna K. Witek-Hajduk, Magda Górska Grginović, Bartosz Targański, 2025-06-16
Digital Internationalisation of Firms offers a comprehensive examination of the digital outward internationalisation of firms focusing on both Internet based and Internet enabled businesses including SMEs and large enterprises This monograph provides in depth analysis of the processes modes and strategies firms employ to expand internationally in the digital age It also addresses key challenges including legal aspects of cross border e commerce CBEC making it a vital resource for those navigating the complexities of global digital markets This book offers a multifaceted approach to digital internationalisation covering theoretical perspectives practical strategies and empirical evidence It provides valuable insights into e consumer behavior big data and sustainability challenges The inclusion of legal considerations such as consumer rights tax regulations and intellectual property protection distinguishes this work from other publications in the field Readers will gain a holistic understanding of the digital internationalisation process from strategy formulation to navigating legal hurdles and the book is ideal for academics researchers and advanced students in international business marketing and law It also serves as a valuable resource for business managers advisors and policymakers seeking to understand the intricacies of digital internationalisation and the legal frameworks that influence cross border e commerce [The Science of Behavioral Selling](#)
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a step by step blueprint tailored to the unique needs of digital entrepreneurs who thrive on niche audiences and compelling storytelling

- 1 Structure Build Your Bulletproof Campaign Foundation Blueprint Clarity Get a clear repeatable campaign framework simplifying the complexity from choosing objectives Lead Generation Conversions to designing multi stage funnels that flawlessly guide prospects from awareness to a high value sale Creative Library Learn to develop a high converting content library of videos Carousels and images with compelling copy like social proof and a testing cadence that ensures your message never loses impact
- 2 Strategy Drive Laser Focused Conversions Precision Targeting Mastery Master Meta s AI to pinpoint high intent buyers using Lookalike Audiences based on your best customers interest targeting e g Mindfulness for a yoga course and retargeting ensuring every pound spent counts Funnel Optimization Discover how to optimize funnels with irresistible lead magnets effective 5 7 email sequences and upsells to drastically maximize Average Order Value AOV and achieve 4x ROAS Return on Ad Spend or higher Cost Control Use smart bidding strategies like Lowest Cost and Cost Cap to control your costs and scale efficiently even if you re starting with just a 100 month budget
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Leather Marketing Genius Barrett Williams, ChatGPT, 2025-10-08 Unlock the secrets to mastering the leather industry with **Leather Marketing Genius** a revolutionary guide designed for brands aspiring to stand out in a competitive market This comprehensive eBook takes you on a transformative journey through the rich history and dynamic current landscape of the leather world offering insights and strategies that will elevate your brand to new heights Discover how to carve out a unique identity with cutting edge techniques for positioning your leather products Learn to tell your brand s story in a way that captivates and resonates setting you apart in a saturated market As sustainability becomes more critical than ever **Leather Marketing Genius** provides a deep dive into tapping into the burgeoning demand for eco friendly leather goods identifying sub niches and connecting directly with the conscious consumer Craft a formidable marketing strategy that seamlessly blends traditional approaches with modern digital tactics Equip yourself with the knowledge to build an online presence that commands attention and converts visitors into loyal customers Harness the undeniable power of social media engage

audiences with compelling storytelling and create genuine connections with the influencers who can amplify your brand's message. The eBook guides you to leverage e-commerce, optimize visual marketing, and design impactful email campaigns. It unveils the vital steps for forging successful retail partnerships, maximizing trade show opportunities, and effectively measuring your marketing strategies' success. Stay agile and innovative as you navigate market shifts, embracing emerging technologies and trends that will ensure your brand's resilience in the decades to come.

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[The Nancy Catherine Scammer Playbook Exposed](#) Rae A. Stonehouse, 2026-02-04. They Stole 2180 47 from My Payoneer Account in 60 Days. Here's How You Can Stop Them in 90 Seconds. Every day, thousands of authors receive messages that look legitimate: a friendly fellow writer, a marketing specialist with proven results, a publishing opportunity that seems perfect. By the time they realize it's a scam, their money is gone, and the scammer has vanished. Rae A. Stonehouse lost over 2,000 to a sophisticated impersonation scheme that started with a fake Sophie Kenna Facebook profile and ended with escalating payments to phantom marketer Nancy Catherine. This book is the complete forensic breakdown of that fraud and your systematic defense against the tactics targeting authors right now. Inside, you'll find the 2-minute profile verification checklist that catches 98% of fakes, email header analysis exposing spoofed addresses, the 14 psychological hooks scammers use to bypass logic, payment processor comparisons showing which methods offer protection, step-by-step recovery tactics for Payoneer, PayPal, Visa chargebacks, real impersonation attempts with line-by-line analysis, platform-specific red flags for Gmail, Facebook, Discord, community defense protocols for writing groups, and contract frameworks distinguishing vanity presses from legitimate publishers. Every chapter includes actual evidence, email exchanges, payment records, takedown requests, plus copy-paste scripts, bookmarkable tools, and 90-second workflows you can deploy immediately to protect your work income and author career.

International Marketing in Practice Véronique Boulocher-Passet, 2025-06-26. International Marketing in Practice features select case studies relating to businesses from various markets and countries, facing the challenges and decisions involved when undertaking international marketing. Across its four sections, the book examines how companies can overcome the challenges of connecting with potential customers in a foreign country through strategic choices around which markets to enter, identifying appropriate modes of entry, successfully adapting their marketing mix for these markets, and leveraging a country of origin strategy. The book showcases 11 unique and international case studies grounded in the experiences of real companies of varying sizes operating in a range of industries. Each case features a case synopsis, learning objectives, a concise narrative, along with stimulating discussion questions for individual cases, as well as each section. These compact case studies will enable students to apply concepts to situations in other organizations, thus strengthening their understanding and supporting learning. This exciting new text is

designed as recommended reading on undergraduate and postgraduate International Marketing and International Business courses For instructors who teach with the cases there are accompanying teaching notes available online

Marketing for Tourism, Hospitality & Events Simon Hudson,Louise Hudson,2023-12-04 This cutting edge and engaging student textbook now in a second edition provides essential coverage of marketing principles for Tourism Hospitality and Events with a strong focus on the increasing global and digital aspects of these industries The text has been updated to include all the latest industry developments practice and research including the lasting impacts of Covid 19 on consumer behaviour and in turn the tourism hospitality and events industries as well as the accelerated role of digitalization and use of new technologies such as artificial intelligence and the metaverse both of which are changing how people conceive of travel and experiences whilst blurring the boundaries between what is real and virtual Popular chapter features such as Lessons from a Marketing Guru featuring personal insights from real world practitioners and Digital Spotlights which highlight the ways in which technology has transformed tourism hospitality and events and Marketing in Action case studies continue to help bring the text to life through fun and relevant examples from a wide variety of organizations and regions across the globe This textbook is essential reading for any university or college course looking at marketing in relation to tourism hospitality and events Simon Hudson is a tourism and hospitality professor at the University of South Carolina Louise Hudson is a freelance travel journalist writing for a host of newspaper travel sections online tourism sites and her own blog

Free Your Mind: The new world of manipulation and how to resist it Laura Dodsworth,Patrick Fagan,2023-07-20 The Instant Sunday Times Bestseller Learn how to recognise and resist the daily attempts to control and manipulate your mind

Digital Leader: 5 Simple Keys to Success and Influence Erik Qualman,2011-11-18 Digital Leaders are Made Not Born Fail forward fail fast fail better is a winning concept from Qualman s latest book Digital Leader Tony Hsieh New York Times bestselling author and CEO of Zappos com Inc People with a passion for something can be infectious It s obvious that Erik Qualman s passion is social media Dan Heath New York Times bestselling author of Made to Stick and Switch Qualman is to social media what Deming is to quality and Drucker to management Scott Galloway professor Stern School of Business NYU Erik Qualman is a Digital Dale Carnegie Todd Young CEO ProspX About the Book Digital footprints are what we post about ourselves Digital shadows are what others upload about us Collectively they have changed the world forever As leaders and future leaders we need to adapt to this new world from Digital Leader Digital leaders are made not born you have it within you to become an effective digital leader As a leader in the digital age your reach is boundless With advanced technologies you can exert more direct and indirect influence than ever before anywhere at any time And everything you do fail to do and wish you didn t do is documented forever in the digital universe Digital Leader explains how to take full advantage of everything the digital age has to offer while avoiding common pitfalls that can damage your digital legacy Bestselling author Erik Qualman explains what modern leadership means and describes how to be an effective leader in the digital world In order to succeed you need

to adjust your leadership skills to adapt to today's digitally open world and you need to start today Qualman breaks the process down into five powerful truths you can use to establish your leadership stamp Simple success is the result of simplification and focus True be true to your passion Act nothing happens without action take the first step Map goals and visions are needed to get where you want to be People success doesn't happen alone Basing his conclusions on a wide range of research and resources Qualman provides an abundance of real world examples and tips to help you create a path to success while leading others to achieve their best

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Case Study Examples Organically Without Experience Selling Digital: Bestsellers in 2023 The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous engrossing novels captivating the hearts of readers worldwide. Lets delve into the realm of bestselling books, exploring the engaging narratives that have charmed audiences this year. Case Study Examples Organically Without Experience Selling Digital : Colleen Hoover's "It Ends with Us" This poignant tale of love, loss, and resilience has gripped readers with its raw and emotional exploration of domestic abuse. Hoover masterfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can prevail. Uncover the Best : Taylor Jenkins Reid's "The Seven Husbands of Evelyn Hugo" This spellbinding historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reid's absorbing storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Case Study Examples Organically Without Experience Selling Digital : Delia Owens' "Where the Crawdads Sing" This evocative coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens crafts a tale of resilience, survival, and the transformative power of nature, captivating readers with its evocative prose and mesmerizing setting. These popular novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of captivating stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is an exceptional and thrilling novel that will keep you speculating until the very end. The novel is a cautionary tale about the dangers of obsession and the power of evil.

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