

# The Complete Guide to Government Real Estate Leasing

By Jamie A. Scruggs

Introduction by Diana Parks Curran, JD

**Volume II**



## **Volume II Chapters**

Financial Analysis of Government Lease Proposals  
Negotiating Government Real Estate Leases  
Government Tenant Lease Administration  
US GSA Federal Lease Review  
Government Real Estate Theory

# Complete Guide To Profitable Real Estate Leasing

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## **Complete Guide To Profitable Real Estate Leasing:**

*Complete Guide to Profitable Real Estate Leasing* Davis T. Bohon, 1969      [The Complete Guide to Investing in Rental Properties](#) Steve Berges, 2004-05-21 Maximize profits in the single family and multi unit rental market You probably know that small rental properties are among the safest most affordable and most profitable investments around With the a little help however you can minimize both your investment and your costs and send your profits straight through the roof In this comprehensive handbook real estate investing expert Steve Berges reveals the secrets that have made him one of the most successful entrepreneurs in the field He shows you all of the indispensable tricks of the trade explains why they are so important and connects them to other essential steps for super profitable investing Arming you with his Five Golden Rules for Success Steve Berges also shows you how to Select a house and negotiate the best price and terms Perform a comprehensive financial analysis to maximize value Secure financing and prepare for your closing Find qualified tenants and draft favorable lease agreements Reduce operating costs increase rents and improve profitability Avoid the little known pitfalls of real estate investing With Steve Berges expert guidance and no nonsense advice you can maximize your investment minimize your time and effort and make the most of every foray into the real estate market      **The Real Estate Roadmap** Daniel Hart, 2020-04-27 This book outlines conservative methods for reproducing the financial success created by experienced residential real estate investors These are methods that anyone can use to improve their quality of life and level of financial freedom regardless of their current life situation By following the same steps that other successful investors have already taken we can reliably duplicate their success The knowledge in this book can be applied to any business not just real estate The skills taught here are of great value to any entrepreneur The book begins by discussing essential life skills and disciplines that must be developed before you begin in business It will progress from basic real estate theory to creative strategies and then it will teach you how to generate the leads necessary to implement those strategies After learning the science of marketing to sustain lead generation the book will teach you about modern sales and negotiation tactics two commonly overlooked business skills It will then show you how to successfully convert those leads into deals by taking them all the way to closing Finally it examines the use of corporate entities to protect your profits and how to lend your earnings to other real estate investors if you choose a more passive role in the business Not everyone will begin this read with the same level of knowledge so for those just beginning your business pursuits it will be important to take the time to read the information at the beginning of the book that precedes the real estate discussion Even if you have business or real experience and are familiar with a particular topic there is always more to learn and I promise that even the seasoned pro will walk away with some new nuggets of wisdom When I began educating myself the materials I read lacked the structure that I desired which was an organized high level overview of the most popular the most reproducible and the most consistent and efficient investment strategies I was not looking for the quickest way to get rich but rather I was looking for the most reliable way to

get rich I wanted to know which methods returned the most value with the least amount of time Most importantly I was looking for strategies that would generate income that would replace what I earned at my 9 to 5 job I suspect that this is what you are looking for as well Only a few of the transactions that I explain will be examples and the majority of the transactions shown are real life deals that I have actually completed There is no exaggeration or embellishment This is truly a non fiction book However some names and most addresses have been changed for privacy It is important to note that the property values that we discuss may differ greatly from your region While you may need to add another zero or two for your specific market you more than likely can apply the same rules and formulas that we discuss Do not be shocked by the low purchase prices mentioned They are a product of both buying far below market value and relatively low median home prices in my region during the previous decade While the values differ in every region the formulas for success remain the same

### **The Property Millionaire's Playbook: Your Comprehensive Guide to Building Wealth through Real Estate**

Damian Delisser, Attention Aspiring Property Millionaires Tired of the 9 to 5 grind Dreaming of financial freedom and building lasting wealth The Property Millionaire s Playbook is your key to unlocking the lucrative world of real estate investing Whether you re a seasoned investor or just starting your journey this comprehensive guide to real estate provides the roadmap to success Discover proven real estate investment strategies that generate passive income and pave the way to financial freedom Learn how to become a property millionaire by mastering the real estate market Explore diverse property investment options from rental properties to flipping houses and even real estate development This isn t just another real estate investing book it s your step by step guide to real estate investing success The Benefits Avoid costly real estate investing mistakes Gain insider real estate investing tips and tricks Learn how to build a real estate portfolio that thrives Perfect for real estate investing for beginners and experienced investors alike Unlock your potential for real estate wealth building today Grab your copy of The Property Millionaire s Playbook and start your journey to financial independence

**Real Estate Investing** Brandon Anderson,2018-10-30 If you want to learn how to create your riches in Real Estate then keep reading You are someone interested in Real Estate meaning you are someone looking to build wealth and secure your financial future which is a very smart move However don t make the mistakes most people make You need to learn the Essentials of the Real Estate Market as well as the secrets to success only very know This book not only shows you the fundamentals of Real Estate Investing but ALSO shows you the essentials you need to get started with Rental Properties as well This book covers the must knows of the WHOLE Real Estate market Make the smart choice Educate yourself before diving into Real Estate and save yourself Thousands By buying this 2 in 1 Book bundle you will save OVER 40% compared to buying the individual paperbacks Not only do you get double the information but you actually Save Money by purchasing these books together In Real Estate Investing The Ultimate Guide to Building a Rental Property Empire for Beginners you will discover How to buy your first home with NO money down Just how you can get started with Real Estate even if you have

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communication you have with your tenant and how to set communication limits that will work for you What are the pros and cons of investing out of state properties What scams should you be aware of What areas may prohibit rental properties Why you should become an expert in real estate market property analysis and how you can achieve this Why you should be prepared in the event of a catastrophic event at your rental property in case your worst fear becomes a reality And more As you well know investing in real estate is a major way to invest to generate lucrative profits Some of the areas have become more lucrative than others You need to seek out those areas that look to be the most profitable by using various computations to gauge the viability of properties in the markets and areas you are targeting There are answers to questions that now come with being a landlord How do you handle a late paying tenant What are your legal responsibilities to the neighbors of your rental property How beneficial is it to invest in an out of state property Can you gauge what all the costs will be versus its profitability Will it be worth it This book answers many of these questions and helps you to increase your real estate knowledge as well

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Global Master of Real Estate (Property)Investment Management Director Dr. MD USMAN CMgr DBA, PhD MBA, MSc, ITC, PgDPR, PgDHE, GMREIMD,2023-12-26 Global Master of Real Estate Property Investment Management Director Become a Global Master of Property Management Investment Consultant Director GMREIMD Discover the Power of Real Estate Property management and investment development Navigating Global Real Estate Learn the Secret to Property Investment Management in Key Global Markets 1 Real Estate Investment Property Management 2 Global Markets Portfolio Diversification 3 Rental Income Wealth Creation 4 Market Trends Regulatory Framework 5 Investment Opportunities Retirement Planning 6 Asset Appreciation Entrepreneurship 7 Tax Advantages Mortgage Loans Designing and Author team s acknowledgement We would like to extend our sincere gratitude to all the individuals and organisations whose contributions made this book possible To our talented author thank you for your dedication and expertise in creating insightful and valuable content for this publication Your commitment to sharing knowledge in your respective fields has made this book a comprehensive and authoritative resource We are indebted to the diligent editorial team whose meticulous efforts ensured the quality and coherence of the book Your keen attention to detail and expertise in the subject matter has been instrumental in shaping this work Our sincere appreciation goes to the peer reviewers whose thoughtful critiques and suggestions significantly contributed to the refinement and accuracy of the content Your invaluable feedback helped elevate the academic rigour of this publication We are grateful to the production and design team for their creative vision and diligent work in crafting an aesthetically pleasing and user friendly layout for this book Special thanks to our marketing and sales team for their efforts in promoting this book and making it accessible to readers worldwide Your dedication to spreading knowledge has been instrumental in reaching a wide audience We would also like to acknowledge our partnership with educational institutions industry experts and libraries whose support has helped disseminate this work to students educators and

researchers Finally our heartfelt thanks go to the readers and users of this book Your interest and engagement with the material inspire us to continue our commitment to publishing valuable Professional practical academic and lifelong learning resources Without the collective efforts of all those involved this book would not have been possible Thank you for being an integral part of our publishing journey Every effort has been made to ensure that the information in this book is correct at the time of publication The Author does not assume and hereby disclaims any liability to any party for any damage disruption and loss caused by omissions or errors whether such omissions or errors result from accident negligence or any other cause Also this book guides purpose or learning and improvement purpose only before using or applying any strategic guidance and directions mentioned in the book is only for learning and development purposes you will be responsible for your own actions or ask or take permission from an accredited organisation or regulated authority in your region or take opinion from an expert before applying any Tactics or strategies on yourself or others After learning and reading from this book Global Master of Real Estate Property Investment Management Director and Become a Global Master of Property Management Investment Consultant Director GMREIMD Discover the Power of Real Estate Property management and investment development Navigating Global Real Estate Learn Secrets to Property Investment Management in Key Global Markets 2023 Preface Welcome to the exciting world of real estate investment management This book is crafted as a comprehensive guide for individuals seeking to delve into the dynamic realm of property investment spanning diverse markets across the United Kingdom European Union USA United Arab Emirates Saudi Arabia Japan Pakistan Canada Singapore France Australian Market China and Hong Kong The global landscape of real estate offers both challenges and opportunities and this guide aims to equip you with the knowledge and strategies necessary to navigate and thrive in these markets In the wake of the COVID 19 pandemic and its profound impact on global economies the real estate sector has witnessed a transformative period The challenges posed by the pandemic have compelled investors and industry professionals to adapt innovate and rethink traditional approaches to property investment From changes in market dynamics to evolving consumer preferences this book addresses the key shifts in the real estate landscape and provides insights into how investors can capitalise on emerging trends The journey begins with a comprehensive introduction to the fundamentals of real estate investment management From understanding the intricacies of property valuation to deciphering the legal and regulatory frameworks governing real estate transactions in different regions each chapter is designed to provide a solid foundation for readers at various levels of expertise One of the distinctive features of this book is its global perspective Real estate is inherently local shaped by unique cultural economic and regulatory factors in each market Whether you are eyeing the vibrant real estate markets of Dubai exploring the historic charm of European cities or considering the robust markets of North America and Asia you will find valuable insights tailored to the specific nuances of each region Throughout the pages of this guide we explore not only the challenges and pitfalls that investors may encounter but also the exciting opportunities that arise in the

wake of change From the resurgence of certain urban areas to the growing importance of sustainability in real estate we delve into the trends shaping the future of property investment As we embark on this journey together I hope that this book serves as a valuable resource empowering you with the knowledge and strategies needed to make informed investment decisions Whether you are a seasoned investor or a newcomer to the world of real estate the insights within these pages are crafted to guide you towards success in the diverse and dynamic landscape of global property investment After reading this book I will either become self employed or work for any global property investment organisation as a Property Director Wishing you a rewarding and insightful reading experience Navigating Global Real Estate serves as an essential guide for investors seeking to expand their real estate portfolios across borders By examining key markets in the UK EU UAE KSA Japan Pakistan Canada China and Hong Kong this book equips readers with the knowledge needed to navigate the complexities of the global real estate landscape successfully Back Cover Global Master of Real Estate Property Investment Management Director and Become a Global Master of Property Management Investment Consultant Director GMREIMD Navigating Global Real Estate An Introduction to Property Investment Management in Key Markets Unlock the World of Opportunities in Real Estate Investment Are you ready to transcend local boundaries and embark on a journey into the dynamic realm of global real estate investment Navigating Global Real Estate is your essential guide to understanding and thriving in the diverse markets of the United Kingdom European Union United Arab Emirates Kingdom of Saudi Arabia Japan Pakistan Canada China and Hong Kong Singapore and Australia Key Features Comprehensive Market Insights Gain a deep understanding of each market from the regulatory frameworks to cultural nuances and explore the factors influencing real estate trends globally Strategic Considerations Navigate the impact of Brexit governmental initiatives and economic indicators that shape the landscape in each region Investment Opportunities Uncover unique opportunities and challenges in markets ranging from the stable Canadian economy to the dynamic real estate sectors of China and Hong Kong Global Perspectives Equip yourself with the knowledge needed to make informed decisions diversify your portfolio and capitalise on the interconnected world of real estate Whether you are a seasoned investor or just beginning your journey Navigating Global Real Estate empowers you to thrive in the ever evolving global real estate market Unlock the potential of international investments and secure your path to success After reading this book either become self employed or work for any global property investment organisation as a Property Director inside of the book Table of Contents 1 Introduction Understanding the Global Real Estate Landscape 2 Real Estate Investment in the United Kingdom UK and European Union EU Market Dynamics and Regulatory Framework Post Brexit Impact and Emerging Trends 3 Real Estate Investment in the United Arab Emirates UAE and Kingdom of Saudi Arabia KSA and Qatar Opportunities and Challenges in the Middle East Cultural Nuances and Government Initiatives 4 Real Estate Investment in Japan Singapore Australia Unique Characteristics of the Japanese Market Urbanisation Trends Legal Considerations and Cultural Influences 5 Real Estate Investment in Pakistan

Emerging Sector Dynamics Regulatory Developments and Economic Indicators 6 Real Estate Investment in Canada USA Stability and Diversity in the Canadian USA Market Regional Variations Demographic Trends and Regulatory Frameworks 7 Real Estate Investment in China and Hong Kong Dynamics of the Chinese Real Estate Market Hong Kong s Unique Position and International Influences 8 Conclusion Navigating Global Real Estate Key Takeaways and Insights Appendix Glossary of Real Estate Terms Additional Resources for Further Exploration About the Author Author s Background and Expertise Acknowledgments I extend my gratitude to the individuals and organisations that contributed to the creation of this book Their insights and support have been invaluable in shaping the content and ensuring its relevance to global real estate investors Author s Note As the author of Global Master of Real Estate Property Investment Management Director and Become a Global Master of Property Management Investment Consultant Director GMREIMD Navigating Global Real Estate my intention is to provide readers with a comprehensive understanding of property investment management in key markets I encourage you to delve into the unique opportunities and challenges presented in each chapter and leverage this knowledge to make informed decisions in the complex world of global real estate Your Personal Note or Message to Readers Please note that the above structure is a suggested outline and can be adjusted based on the specific content and focus of your book Who is this book for Target Audience Global Master of Real Estate Property Investment Management Director and Become a Global Master of Property Management Investment Consultant Director GMREIMD Navigating Global Real Estate An Introduction to Property Investment Management in Key Markets is tailored for a diverse audience of real estate enthusiasts investors and professionals seeking to expand their understanding and capitalise on opportunities in the global real estate landscape This book is particularly well suited for 1 Real Estate Investors Seasoned investors are looking to diversify their portfolios across international markets Novice investors seeking a comprehensive introduction to global real estate investment 2 Real Estate Professionals Real estate agents brokers and professionals are interested in understanding the nuances of global markets Professionals working in the legal regulatory and financial aspects of real estate 3 Business Executives and Entrepreneurs Business leaders are exploring opportunities for real estate ventures and investments on a global scale Entrepreneurs are seeking insights into the potential of real estate as part of their investment strategy 4 Academics and Students Real estate students and academics are looking for a practical and insightful resource on global property investment management Professors and educators are incorporating global real estate perspectives into their curriculum 5 Government and Policy Makers Government officials and policymakers are interested in understanding how regulatory frameworks impact global real estate markets Professionals are involved in shaping policies related to international real estate investments 6 Financial Advisors and Wealth Managers Financial advisors are guiding clients on portfolio diversification through real estate investments Wealth managers are interested in the global dynamics of real estate markets 7 Anyone Interested in Global Real Estate Trends Individuals are curious about the interconnectedness of global real

estate and the factors influencing market trends Readers with a general interest in investment opportunities and challenges in key global markets By providing a comprehensive overview and actionable insights this book aims to empower a wide range of readers to navigate the complexities of global real estate successfully and make informed decisions in their investment journeys After reading this book either become self employed or work for any global property investment organisation as Property Director Who can get benefits and Why is IT good to have a real estate property Business Various individuals and entities can benefit from engaging in the real estate property business and the advantages span financial strategic and personal dimensions Here are the key stakeholders who can reap benefits and reasons why venturing into real estate can be advantageous

- 1 Investors Wealth Creation Real estate has historically been a reliable wealth creator Property values tend to appreciate over time offering investors the potential for substantial returns on investment Diversification Real estate provides an opportunity to diversify investment portfolios reducing risk by spreading assets across different asset classes
- 2 Entrepreneurs Cash Flow Opportunities Owning and renting out properties can generate a steady stream of income through rental payments providing entrepreneurs with a consistent cash flow Tax Advantages Real estate entrepreneurs may benefit from various tax advantages including deductions for mortgage interest property taxes and operating expenses
- 3 Business Owners Asset Appreciation If a business owns its premises it can benefit from the appreciation of property values over time potentially enhancing the overall value of the business Stability and Control Owning property can provide stability in terms of location and control over the business environment
- 4 Developers Profit Potential Real estate development projects can offer significant profit potential especially in areas experiencing growth and demand for new properties Community Impact Developers have the opportunity to shape communities by creating residential commercial or mixed use spaces that meet the needs of the local population
- 5 Homeowners Equity Growth Homeownership allows individuals to build equity over time as they pay down their mortgage and as the value of the property appreciates Stability Owning a home provides stability and a sense of permanence and it can be a valuable asset for financial planning
- 6 Local Governments Economic Growth A thriving real estate market contributes to economic growth by creating jobs attracting businesses and increasing property tax revenue Infrastructure Development Real estate development often involves infrastructure projects that enhance the overall quality of life in a region
- 7 Financial Institutions Lending Opportunities Financial institutions benefit from providing mortgage loans to individuals and businesses engaged in real estate transactions generating interest income Portfolio Diversification Real estate loans can be part of a diversified loan portfolio reducing risk for financial institutions
- 8 Individuals Planning for Retirement Passive Income Real estate investments particularly rental properties can provide a source of passive income during retirement Equity and Asset Preservation Owning property helps preserve assets and selling or renting out a property can provide additional financial resources in retirement

In summary the real estate business offers a multitude of benefits ranging from financial gains and portfolio diversification to strategic advantages and personal

stability However individuals must conduct thorough research assess risks and make informed decisions based on their specific goals and circumstances 2023 updated 2025 Dr MD USMAN CMgr DBA PhD MBA MSc ITC PgDPR PgDHE GMREIMD

**Rental Property Investment** Dan Ross,2019-05-03 Buy the Paperback and get the Kindle version for FREE Have you ever imagined what it would be like to live life on your terms Are you tired of running around doing everything that your boss wants and being an excellent worker without ever being rewarded for it Are you tired of stressing about bills and how you will get things paid from one month to the next without any idea of whether you will have enough money Many Americans wish that they were able to reach financial freedom that they desire to at least not have to worry about the bills each month And one of the best ways to do that and to even create your own business and say goodbye to your traditional job is Rental Properties But how do you get started in rental property investing Is it something that everyone is able to do Or can only a few select people get in there and actually make it work This guidebook is going to take some time to look at all of the steps that you need to follow in order to see success with buying your own rental properties and making a profit in the process Some of the topics that we will discuss in this guidebook about purchasing your own rental properties to make a good income include

- oWhy should I consider investing in rental properties
- oHow to make sure that you have the right mindset for getting started in rental properties
- oHow to create your own dream team to see more success
- oHow to find the financing that you need to get the property purchased
- oTypes of rental properties that you can choose to invest in
- oWhere do investors look for to find these rental properties
- oHow you can look at a property and analyze it ahead of purchase to make sure that you don t risk your money
- oHow to find properties that may be considered diamonds in the rough in order to make the most profit
- oThe process of making an offer on your property
- oDoing your due diligence on a property
- oRehab cost valuations
- oHow to handle any of the failures that may come up when you get started in this market

There are a lot of investment opportunities that you are able to pick from when you want to watch your money grow and create a future that is more secure than what you can get with your regular 9 to 5 job When you are ready to see what real estate and rental properties can do for you and you are ready to get the whole process started make sure to check out this guidebook to help you out

**Adult Catalog: Title** Los Angeles County Public Library,1970

**Rental Profits** Mathew Li Zahng,2023-02-16 The truth about Rental Property Investing This is the best period ever to study This book is jam packed with valuable information on the kinds of properties that can be turned into rental properties investment strategies financing options how to deal with contractors and much more How should you handle major repairs How much rent should you charge Is it still worth it Read this book to get the answers before you make a decision In this Bundle you lle get FIRST PART The first things you should do before you even begin to look for a property How to generate profits by careful planning The pros and cons of investing in rental properties How to recognize and avoid real estate scams The various strategies used for investing in rental properties How to locate the right property Different types of rental properties What kind of property to invest in even

with limited capital Financing options to fund your rental property purchase Rental property rehabs and how to work with contractors Property Investment on a long term basis SECOND PART What pre rental steps you should take each time you rent one of your properties Why you should keep a record of every communication you have with your tenant and how to set communication limits that will work for you What are the pros and cons of investing out of state properties What scams should you be aware of What areas may prohibit rental properties Why you should become an expert in real estate market property analysis and how you can achieve this Why you should be prepared in the event of a catastrophic event at your rental property in case your worst fear becomes a reality And more As you well know investing in real estate is a major way to invest to generate lucrative profits Some of the areas have become more lucrative than others You need to seek out those areas that look to be the most profitable by using various computations to gauge the viability of properties in the markets and areas you are targeting There are answers to questions that now come with being a landlord How do you handle a late paying tenant What are your legal responsibilities to the neighbors of your rental property How beneficial is it to invest in an out of state property Can you gauge what all the costs will be versus its profitability Will it be worth it This book answers many of these questions and helps you to increase your real estate knowledge as well The Complete Guide to Real Estate Lease Options and Owner Financing J. Mark Eason,2017-01-09 Do you Want to buy a home or property but can t qualify because of income or credit Want to buy or sale land or commercial property to expand your business Want to buy or sell vacation or investment property Currently own a home but want to move up to a new one Rent Have a small or no down payment Consider buying property as a complicated and mysterious process Consider owning your own home or property only a dream You can buy a home or property regardless of your income job or credit By using the techniques outlined in the book The Complete Guide to Real Estate Lease Options and Owner Financing you will learn how to select a house or property and how to negotiate and arrange financing The author has purchased or sold numerous properties using this method You will directly benefit from his twenty years of experience By using these techniques he has never had his credit checked or paid points or excessive closing costs He will show you in detail how to do the same thing You can acquire the knowledge necessary to buy and finance a home or property without qualifying and with little or NO money down Have property that you want to sell Want to nearly double the selling price of that property The techniques outlined in this book will give you all the information examples and forms needed to finance the sale of your own property You not only gain from appreciation but through interest income as well **The Part-Time Real Estate Investor** Dan Blacharski,2007 A sampling of what s covered in this encyclopedic book includes how to find below market deals investing with little or no down payment seller financing foreclosures and REOs investment property negotiating purchase offers managing rental property flipping auctions tax sales financing mortgage terms agents cash flow inspections contracts tenants lease agreements insurance taxes and accounting escrow essential mathematical calculations sample forms development taxation and exchange rules *RENTAL*

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**The Complete Guide to Real Estate Options** Steven D.

Fisher, 2007 You are about to learn the true secret of real estate investing real estate options WHO really makes money in Real Estate Realtors sellers appraisers the bank brokers mortgage brokers closing companies attorneys taxing authorities and lastly perhaps you the investor who takes all the risk and does all the work while having to evict tenants and clean up their mess after they e tm ve left But there is a new unique and innovative method of investing in real estate A Real Estate Option gives you control of a piece of real estate without actually purchasing it By having an option on a piece of property you have the exclusive right to buy that property or not A real estate option is simply a contract between the seller and buyer giving you the legal right not obligation to buy the property at a set price for a predetermined time When you find a buyer for

the property you cash in your option and deposit a large check Most real estate investment methods require you to sink a lot of your money time and effort into your investments And it is a slow process usually one property at a time often part time Using an option instead of purchasing means you do not have to deal with rental property tenants maintenance and repairs taxes mortgage payments commissions or closing costs In this new book you will learn how to control a vast real estate portfolio without ever buying the property Let the owner keep paying the mortgage dealing with tenants and all of the costs You zero in on the profits Here is an example you locate a duplex worth 400 000 you purchase an option to buy it for 340 000 anytime within the next 120 days On Day 60 you find a buyer who will pay the full 400 000 you activate the option pay the seller 340 000 and pocket 60 000 This is a simplified example but this new book details how to become a highly successful real estate option buyer and it demonstrates step by step how to get started in this highly rewarding investment strategy Atlantic Publishing is a small independent publishing company based in Ocala Florida Founded over twenty years ago in the company president e tm s garage Atlantic Publishing has grown to become a renowned resource for non fiction books Today over 450 titles are in print covering subjects such as small business healthy living management finance careers and real estate Atlantic Publishing prides itself on producing award winning high quality manuals that give readers up to date pertinent information real world examples and case studies with expert advice Every book has resources contact information and web sites of the products or companies discussed Long Term Lease Planning and Drafting Neil S. Hecht,1974

**The Complete Guide to Your First Rental Property** Teri B. Clark,2008 Rental property investing is a perfect part time business because real estate is a business where assets appreciate and cash flow is generated even when you are absent This book covers property selection and inspection tenant selection marketing and advertising credit verification and much more Leasing Retail Space ,1990

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